

Biography: David Jansons

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David is the owner and Managing Director of Focus Point Recruitment. He is an active headhunter who still runs a highly productive desk whilst training his research team and mentoring new consultants. Day to day he is "in the trenches" dealing with real recruitment conundrums.

For over 10 years David has supported household name companies and in the early days his recruitment firm was the Recruitment Employment Confederation's recipient of the Industrial Worker of the year award in 2007. The award ceremony took place in the House of Commons.

He and his team currently support multi-disciplinary consulting companies and main contractors through the procurement of engineering professionals from senior engineer to C-Suite executives. He offers a fresh approach and his services include matching companies that wish to buy or sell within his area of expertise. Mentored by a leading US based trainer he regularly visits the USA for peer group mastermind training sessions and to attend national conventions. In the UK, he participates in webinars, frequents recruiter expos, and produces regular tip sheets.

Married to Iris for over 23 years and fluent in German, he lives just outside Bury St Edmunds, UK with his son Steven and the...3 "furkids"; Pippa and Alfie (mini wire-haired dachshunds) and the mighty teacup Chihuahua, Pixi. His eldest daughter Melanie lives in N Yorkshire and eldest son Mike lives in Germany. He is keen on golf and determined to lower his handicap-this is work in progress! When it comes to music progressive rock is the main theme, favourites include; Anathema, Rush and Pink Floyd. Holidays often involve European road trips in the motorhome sampling local cuisine whilst visiting as many different countries as possible.